

Guaranteed to deliver.

Knowing exactly what your fuel costs are going to be each month gives you a greater level of financial predictability, which is why Kalmar is offering a Fuel Saving Guarantee with each of its Eco Reachstackers. With an agreed and fixed level of fuel consumption, based on a set of agreed metrics, you'll have complete control over your variable fuel costs. Should the fuel usage levels exceed the guaranteed levels of fuel consumption,

Kalmar will compensate you for the additional fuel cost with a one off payment. The fuel saving guarantee also provides your drivers with specialist training so they can get the most out of the machine. You also get connected with Kalmar Insight, giving you the ability to track and monitor your reachstacker and take immediate actions to optimise its operational efficiency.



Improve your fleet performance and your business.

Kalmar Insight is a performance management tool for cargo and material handling, which gives you a valuable and easy to use overview of your daily operations based on equipment status and performance. Making it quicker for you to take action on relevant information that will help you improve your operations, your equipment's performance and your business.

Kalmar Insight* comes fitted in all new Kalmar machines and can be retrofitted to existing Kalmar machines or those built by other manufacturers. Kalmar Insight is included when the Eco Reachstacker is chosen with a Fuel Savings Guarantee.

*Installation costs and/or an annual subscription fee may apply.



Making your every move count

www.kalmarglobal.com

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Guaranteed to cut costs.

With our new eco-efficient solution.



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Reduce fuel costs, lower emissions.

Increasing fuel costs and tougher emissions standards means you need a solution that is lean and green, while still maintaining the highest levels of operational productivity. The Kalmar Eco Reachstacker provides you with an eco-efficient solution that will have a positive financial impact on your business. It uses up to 40% less fuel than older machines and 25% less than more recent machines, reducing your fuel costs and lowering your emissions significantly while matching the productivity levels of machines with much bigger engines.

Eco-efficiency at work.

Reducing the fuel consumption of your equipment also reduces your emissions, which will enhance your environmental reputation and help you meet current and future emissions standards.

Together we can shape the future of cargo handling, with safe and eco-efficient solutions that improve your every move.



Guaranteed to save you thousands.

Based on months of real operational data collected through Kalmar Insight, you can see the clear reduction in fuel costs and emissions between older machines and our new Kalmar Eco Reachstacker.

Kalmar Eco Reachstacker

Fuel/litres **33,270**
Euro **41,587**
Tonnes of CO₂ **110**



Saving you **up to 25%** in fuel costs in comparison to a recent machine.

Saving you **over 40%** in fuel costs in comparison to an older machine.

| | 5 year old machine | 10 year old machine |
|---------------------------|--------------------|---------------------|
| Fuel/litres | 41,068 | 47,145 |
| Euro | 52,334 | 58,932 |
| Tonnes of CO ₂ | 136 | 156 |

Calculations and assumptions: Fuel consumption data has been collected over a six month period using Kalmar Insight with an Eco Reachstacker, a 5 year old and a 10 year old reachstacker operating normally, with comparable idling time. We have used the following metrics for these calculations: 2000 operating hours per year, fuel at 1.25€ a litre and 2640 grams of carbon being produced per litre of fuel used.

Enhanced driving experience.



Improving the working environment and safety of your drivers is extremely important, as it will improve their productivity and reduce accidents. With our enhanced driving experience your operators will feel more in control, with smoother acceleration, less cabin noise, more responsive braking and steering systems combined with improved joystick control, will together speed up spreader operations.

Uncompromising performance.

Reducing your fuel consumption, shouldn't result in lower performance levels, which is often the case. Our Eco Reachstacker is able to maintain the same levels of performance as other machines while using up to 40% less fuel.

Quicker and safer to service.

We know that maintaining high levels of availability is important to you, which is why we have focused on speeding up regular service tasks. You can now take quicker oil samples, get easier access to transmission electrics and your transmission is faster to service as it can be calibrated at higher temperatures.

All the support you need.

Whatever support you need, Kalmar Lifetime Services is there to help. We offer a full range of service and maintenance contracts that can be tailored to meet your specific needs and we retain over 50,000 genuine parts in stock at our global parts distribution centres, which have been proven to help your machine operate more effectively and cost you less in the long run. Kalmar can also help with finance, training and there are a full range of options available, which are designed to enhance safety levels and productivity.

