

Kalmar Pre-silent Q3 2025 Newsletter - 10 October 2025

As our silent period is about to start, we would like to highlight some of the most notable events of the third quarter of 2025. Kalmar's interim report January-September 2025 will be published on Friday, 31 October 2025, and the silent period starts today on Friday, 10 October 2025.

IR recap of Q3 2025: Staying informed and communicating impacts of the changing fluid global trade policy landscape

During the third quarter, our investor engagement was very successful. We met with over 70 investors in a series of roadshows and seminars across several European cities. These meetings provided an excellent platform for meaningful discussions, focusing on our long-term strategy and targets. We also delved into key external factors, including the development of macroeconomic indicators and the uncertainties created by changing tariffs. Other frequently discussed themes included, demand, services growth and our business model, the impact of electrification on our industry, competition (particularly from Chinese companies), and margin expansion, especially within our services segment. The discussions were highly constructive, and we have gained valuable insights into investor perspectives on our business and the broader market environment while having the opportunity to continue the dialogue and educate investors about our business.

Successful site visit to Stargard, Poland

We organised a site visit for analysts, investors & bankers to Stargard on 17 September. The site visit was organised in cooperation with Hiab, who had their site visit the next day. The day was hosted by Thomas Malmborg, Alf-Gunnar Karlgren and Carina Geber-Teir from the leadership team together with the IR team and local Stargard team. The focus was on showcasing our operations, innovations and services growth. We had a total of 20 analysts, investors and bankers joining and the day was very successful. Thank you once more to everyone who attended!

Announced orders in Q3 2025

Announcement date (booking quarter): [2 October 2025](#) (Q3 2025)

Description: 3-year Kalmar Care maintenance contract

Country/Customer: Spain/Noatum Ports Malaga Terminal

Announcement date (booking quarter): [3 October 2025](#) (Q3 2025)

Description: 5 hybrid straddle carriers + MyKalmar INSIGHT performance management tool

Country/Customer: Netherlands/Rotterdam Shortsea Terminals

Announcement date (booking quarter): [8 October 2025](#) (Q3 2025)

Description: 14 hybrid AutoStrad machines

Country/Customer: Australia/Patrick Terminals

Other releases from Q2 2025

[30 September 2025](#): As part of Kalmar's growth strategy and in line with the Driving Excellence initiative, Kalmar has decided to change its regional reporting structure and restates geographical area information based on the new regional structure as of 1 October 2025. The new reporting geographical areas will be APAC (the Asia-Pacific), EMEA (Europe, Middle East and Africa) and Americas.

Activities coming up in Q4 2025

In Q4, you can meet us at the following events:

- 31 October: Q3 results publication
- 4 November: Q3 results lunch group meeting by Danske Bank
- 4 November: Virtual US Roadshow by Danske Bank
- 6 November: Oslo roadshow by DNB Carnegie
- 10 November: Pörssi-ilta
- 12 November: Handelsbanken Nordic Insights Days in London
- 17 November: BNP MidCap CEO conference in Paris
- 27 November: Danske Bank Winter Seminar, Copenhagen
- 1 December: Goldman Sachs Industrials conference, London

Please note that the schedule is preliminary and subject to change. You will always find the up-to-date listing of the conferences and events in our [IR calendar](#). Please contact us if you would like to schedule a meeting at ir@kalmarglobal.com.

Kalmar's IR team

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Camilla Maikola - Director, Investor Relations, camilla.maikola@kalmarglobal.com (On maternity leave as of 14 November 2025)

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Consensus

Please [click here](#) to view the latest consensus overview by VARA Research.

Best regards,

Camilla, Carina, Henna and Katariina from Kalmar's Investor Relations