

Kalmar Pre-silent Q3 2024 Newsletter - 10 October 2024

As our silent period is about to start, we would like to highlight some of the most notable events of the third quarter of 2024. Kalmar's interim report January-September 2024 will be published on Friday, 1 November 2024, and the silent period starts on Friday, 11 October 2024.

Successful listing of Kalmar

The demerger of Cargotec was completed on 30 June 2024 followed by the listing of Kalmar on Nasdaq Helsinki on 1 July 2024. The day consisted of many celebrations including the bell ringing ceremony, Kalmar cakes at our brand new headquarter office, and greetings from our colleagues around the world who were all having their own celebrations.

IR recap of Q3 2024: Connecting with investors

Kalmar has had an incredibly active third quarter, marked by extensive investor engagement. We've had the privilege of connecting with a diverse range of investors, sharing Kalmar's story and building on the relationships.

During the quarter, we have had the chance to meet with over 70 investors in total! In August, we organised a European roadshow, visiting London and Oslo. In September, our team travelled to the US and met with investors in New York and Chicago. In addition, we have participated in several seminars and conferences in Helsinki, Paris, and Stockholm. We also hosted a site visit for investors in our Tampere innovation centre, where we had the chance to test drive our fully electric straddle carrier.

All the roadshows and events have provided us with an excellent opportunity to share the newly listed Kalmar's strategy and market trends while connecting with investors and listening to their views. Our growth strategy, electrification, services and leadership as well as demand and profitability drivers have been high on the agenda in the meetings. Throughout our Q3 engagements, we were consistently impressed by the level of interest and enthusiasm shown by investors. It is clear that the market is taking a keen interest in Kalmar, and we are excited about the opportunities that lie ahead. We will have an active Q4 in regards to investor engagement, please see later in this newsletter for an overview of our upcoming activities.

Announced orders in Q3 2024

Announcement date (booking quarter): [6 September 2024](#) (Q3 2024)

Description: 3 light electric forklift trucks + 1 medium electric forklift truck

Country/Customer: Finland/Outokumpu

Announcement date (booking quarter): [9 September 2024](#) (Q2 2024)

Description: 14 hybrid straddle carriers

Country/Customer: UK/DP World Southampton

Size: significant

Announcement date (booking quarter): [26 September](#) (Q3 2024)

Description: 6 empty container handlers

Country/Customer: New Zealand/ContainerCo

Announcement date (booking quarter): [30 September](#) (Q3 2024)

Description: 6 Gloria reachstackers + 2 empty container handlers

Country/Customer: Brazil/Super Terminais

Size: large

Announcement date (booking quarter): [2 October](#) (Q3 2024)

Description: 3 heavy terminal tractors

Country/Customer: Italy/Grimaldi Group

Announcement date (booking quarter): [7 October](#) (Q3 2024)

Description: 13 forklift trucks

Country/Customer: Australia/BlueScope

Size: large

Announcement date (booking quarter): [9 October](#) (Q3 2024)

Description: 26 hybrid straddle carriers

Country/Customer: France/GMP Le Havre

Size: major

Other releases from Q3 2024

[1 October 2024](#): Kalmar continues to advance the execution of its strategy launched in May 2024. In line with previous communication and as part of the steps towards sustainable and profitable growth Kalmar plans to review its current operating model to strengthen operational excellence. The composition of the Kalmar Leadership Team will also change in conjunction.

[3 September 2024](#): Kalmar has signed a framework service agreement with global integrated power solutions provider Volvo Penta to become an authorised service provider for Volvo Penta engines installed in Kalmar and Toijala Works machines. The agreement will combine the

strengths of both companies' service networks and improve service capabilities towards the customers. The agreement was signed in Q3 2024.

[21 August 2024](#): Kalmar and CES Srl, an Italian manufacturer of super sized heavy-duty material handling equipment, announced a partnership to globally distribute and service CES reachstackers over 125 tons. As part of the agreement, Kalmar will also provide training and support to its customers on CES products.

Activities coming up in Q4

In Q4, you can meet us at following events:

- 4 November: Frankfurt roadshow by Nordea
- 5-7 November: Munich, Vienna and London roadshow by Carnegie
- 28 November: Danske Bank Winter Seminar, Copenhagen
- 28 November: Carnegie Small & Mid cap 1-1, Helsinki
- 1st week of December: Goldman Sachs Industrials Week, London

Please note that the schedule is preliminary and subject to change. You will always find the up-to-date listing of the conferences and events in our [IR calendar](#). Please contact us if you would like to schedule a meeting at ir@kalmarglobal.com.

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Consensus

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