Guaranteed to deliver.

Knowing exactly what your fuel costs are going to be each month gives you a greater level of financial predictability, which is why Kalmar is offering a fuel saving guarantee with each of its Eco Reachstackers. With an agreed and fixed level of fuel consumption, based on a set of agreed metrics, you’ll have complete control over your variable fuel costs. Should the fuel usage levels exceed the guaranteed levels of fuel consumption, Kalmar will compensate you for the additional fuel cost with a one-off payment. The fuel saving guarantee also provides your drivers with specialist training so they can get the most out of the machines. You also get connected with Kalmar Insight, giving you the ability to track and monitor your reachstacker and take immediate actions to optimise its operational efficiency.

Kalmar Insight is a performance management tool for cargo and material handling, which gives you a reliable and clear view of your daily operations based on equipment status and performance. Making it easier for you to take action on relevant information that will help you improve your operations, your equipment’s performance and your business.

Kalmar Insight comes fitted in all new Kalmar machines and can be retrofitted to existing Kalmar machines or those built by other manufacturers. Kalmar Insight is included when the Eco Reachstacker is chosen with a Fuel Savings Guarantee.

* Installation costs and or an annual subscription fee may apply.

Guaranteed to cut costs.

With our new eco-efficient solution.

Improve your fleet performance and your business.

Kalmar will compensate you for the additional fuel cost with a one-off payment. The fuel saving guarantee also provides your drivers with specialist training so they can get the most out of the machines. You also get connected with Kalmar Insight, giving you the ability to track and monitor your reachstacker and take immediate actions to optimise its operational efficiency.

Kalmar Insight is a performance management tool for cargo and material handling, which gives you a reliable and clear view of your daily operations based on equipment status and performance. Making it easier for you to take action on relevant information that will help you improve your operations, your equipment’s performance and your business.

Kalmar Insight comes fitted in all new Kalmar machines and can be retrofitted to existing Kalmar machines or those built by other manufacturers. Kalmar Insight is included when the Eco Reachstacker is chosen with a Fuel Savings Guarantee.

* Installation costs and or an annual subscription fee may apply.

Improve your fleet performance and your business.

Kalmar will compensate you for the additional fuel cost with a one-off payment. The fuel saving guarantee also provides your drivers with specialist training so they can get the most out of the machines. You also get connected with Kalmar Insight, giving you the ability to track and monitor your reachstacker and take immediate actions to optimise its operational efficiency.

Kalmar Insight is a performance management tool for cargo and material handling, which gives you a reliable and clear view of your daily operations based on equipment status and performance. Making it easier for you to take action on relevant information that will help you improve your operations, your equipment’s performance and your business.

Kalmar Insight comes fitted in all new Kalmar machines and can be retrofitted to existing Kalmar machines or those built by other manufacturers. Kalmar Insight is included when the Eco Reachstacker is chosen with a Fuel Savings Guarantee.

* Installation costs and or an annual subscription fee may apply.

Improve your fleet performance and your business.

Kalmar will compensate you for the additional fuel cost with a one-off payment. The fuel saving guarantee also provides your drivers with specialist training so they can get the most out of the machines. You also get connected with Kalmar Insight, giving you the ability to track and monitor your reachstacker and take immediate actions to optimise its operational efficiency.

Kalmar Insight is a performance management tool for cargo and material handling, which gives you a reliable and clear view of your daily operations based on equipment status and performance. Making it easier for you to take action on relevant information that will help you improve your operations, your equipment’s performance and your business.

Kalmar Insight comes fitted in all new Kalmar machines and can be retrofitted to existing Kalmar machines or those built by other manufacturers. Kalmar Insight is included when the Eco Reachstacker is chosen with a Fuel Savings Guarantee.

* Installation costs and or an annual subscription fee may apply.
Increasing fuel costs and tougher emissions standards mean you need a solution that is lean and green, while still maintaining the highest levels of operational productivity. The Kalmar Eco Reachstacker provides you with an eco-efficient solution that will have a positive financial impact on your business. It uses up to 40% less fuel than older machines and 25% less than more recent machines, reducing your fuel costs and lowering your emissions significantly, while matching the productivity levels of machines with much bigger engines.

**Reduce fuel costs, lower emissions.**

Based on months of real operational data collected through Kalmar Insight, you can see the clear reduction in fuel costs and emissions between older machines and the new Kalmar Eco Reachstacker:

<table>
<thead>
<tr>
<th>Machine Type</th>
<th>Fuel/litres</th>
<th>Euro</th>
<th>Tonnes of CO₂</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 year old machine</td>
<td>41,068</td>
<td>52,334</td>
<td>136</td>
</tr>
<tr>
<td>10 year old machine</td>
<td>47,145</td>
<td>58,932</td>
<td>156</td>
</tr>
</tbody>
</table>

**Guaranteed to save you thousands.**

Enhanced driving experience.

Improving the working environment and safety of your drivers is extremely important, as it will improve their productivity and reduce accidents. With our enhanced driving experience your operators will feel more in control, with smoother acceleration, less cabin noise, more responsive braking and steering systems combined with improved joystick control, all together speed up spreader operations.

**Eco-efficiency at work.**

Reducing the fuel consumption of your equipment and thus reducing your emissions, which will enhance your environmental reputation and help you meet current and future emissions standards. Together we can shape the future of cargo handling, with safe and eco-efficient solutions that improve your every move.

**Uncompromising performance.**

Reducing your fuel consumption, shouldn’t result in lower performance levels, which is often the case. Our Eco Reachstacker is able to maintain the same levels of performance as other machines while using up to 40% less fuel.

**Quick and safer to service.**

You need your equipment at full levels of availability. It is important to you, which is why we have focused our spending on regular service tasks. You can now take quicker service calls, get easier access to transmission elements and your transmission is faster to service as it can be calibrated at higher temperatures.

**Calculations and assumptions:** Fuel consumption data has been collected over a six month period using Kalmar Insight with an Eco Reachstacker, a 5 year old and a 10 year old reachstacker operating normally, with comparable idling time. We have used the following metrics for these calculations: 2000 operating hours per year, fuel at 1.25€ a litre and 2640 grams of carbon being produced per litre of fuel used.

**Guaranteed to save you thousands.**

Based on months of real operational data collected through Kalmar Insight, you can see the clear reduction in fuel costs and emissions between older machines and the new Kalmar Eco Reachstacker:

<table>
<thead>
<tr>
<th>Machine Type</th>
<th>Fuel/litres</th>
<th>Euro</th>
<th>Tonnes of CO₂</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 year old machine</td>
<td>41,068</td>
<td>52,334</td>
<td>136</td>
</tr>
<tr>
<td>10 year old machine</td>
<td>47,145</td>
<td>58,932</td>
<td>156</td>
</tr>
</tbody>
</table>

**Guaranteed to save you thousands.**

Enhanced driving experience.

Reducing the fuel consumption of your equipment and thus reducing your emissions, which will enhance your environmental reputation and help you meet current and future emissions standards. Together we can shape the future of cargo handling, with safe and eco-efficient solutions that improve your every move.

**Uncompromising performance.**

Reducing your fuel consumption, shouldn’t result in lower performance levels, which is often the case. Our Eco Reachstacker is able to maintain the same levels of performance as other machines while using up to 40% less fuel.

**Quick and safer to service.**

You need your equipment at full levels of availability. It is important to you, which is why we have focused our spending on regular service tasks. You can now take quicker service calls, get easier access to transmission elements and your transmission is faster to service as it can be calibrated at higher temperatures.

**Calculations and assumptions:** Fuel consumption data has been collected over a six month period using Kalmar Insight with an Eco Reachstacker, a 5 year old and a 10 year old reachstacker operating normally, with comparable idling time. We have used the following metrics for these calculations: 2000 operating hours per year, fuel at 1.25€ a litre and 2640 grams of carbon being produced per litre of fuel used.

**Guaranteed to save you thousands.**

Enhanced driving experience.

Reducing the fuel consumption of your equipment and thus reducing your emissions, which will enhance your environmental reputation and help you meet current and future emissions standards. Together we can shape the future of cargo handling, with safe and eco-efficient solutions that improve your every move.

**Uncompromising performance.**

Reducing your fuel consumption, shouldn’t result in lower performance levels, which is often the case. Our Eco Reachstacker is able to maintain the same levels of performance as other machines while using up to 40% less fuel.

**Quick and safer to service.**

You need your equipment at full levels of availability. It is important to you, which is why we have focused our spending on regular service tasks. You can now take quicker service calls, get easier access to transmission elements and your transmission is faster to service as it can be calibrated at higher temperatures.

**Calculations and assumptions:** Fuel consumption data has been collected over a six month period using Kalmar Insight with an Eco Reachstacker, a 5 year old and a 10 year old reachstacker operating normally, with comparable idling time. We have used the following metrics for these calculations: 2000 operating hours per year, fuel at 1.25€ a litre and 2640 grams of carbon being produced per litre of fuel used.